## Did you know that you can link your company's profile to material groups or services you provide?

Buyer organisations have a feature to search for suppliers by material groups/services they provide and send out invitations to submit quotations for items. For more detail on how to link your company's profile to material groups/services follow this link,

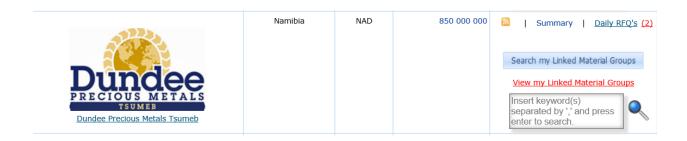
http://webportunities.net/Resources/Documents/Materials%20Services.pdf

We have also now included buyer organisations' own material groups/services. So, you will now be able to link directly to their own material groups/services which will help you find items of interest fast and effortlessly on the Quotes | Tenders page.

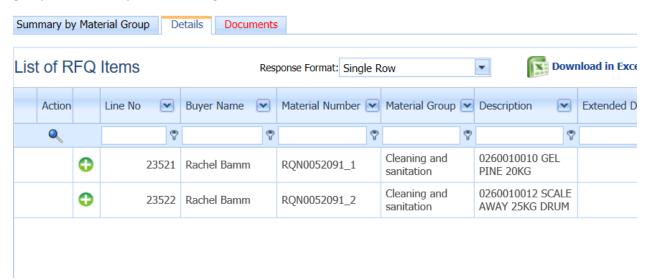
In the below example I have linked Tara Nawa's profile to two material groups/services of Dundee Precious Metals Tsumeb.



Now when I go to the Quotes | Tenders page I can quickly see if there are any items available to quote on matching the material groups/services I linked to with Dundee Precious Metals Tsumeb. By clicking on the "Search my Linked Material Groups" button, a number in red will be displayed next to the "Daily RFQ's" link if matching items were found.

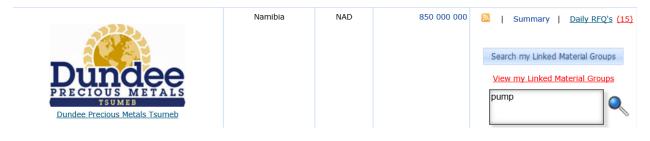


In the example above there were only 2 matches and only with the "Cleaning and Sanitation" material groups/services as per below image.

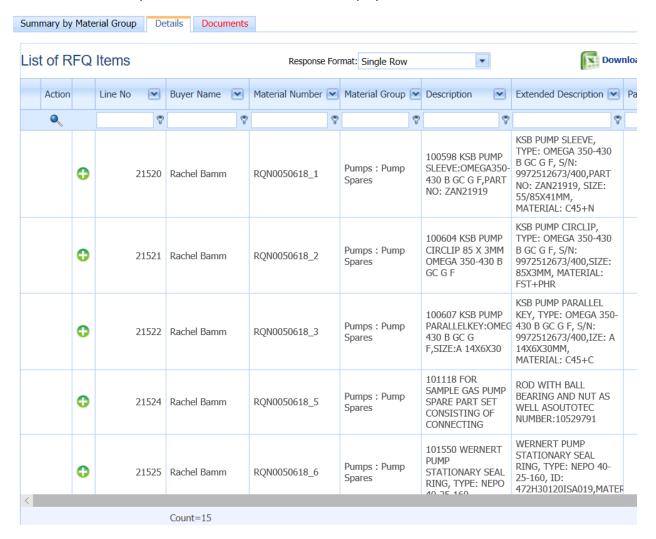


You can also make use of the search by keyword feature to find items of interest. When you use this feature, always use the singular of the keyword and not the plural, as this can cause you to miss items of interest.

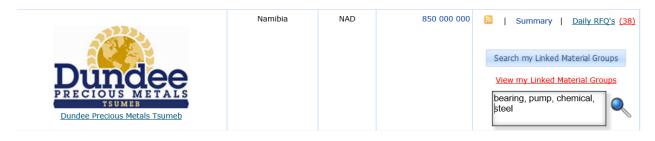
In the below example I have searched for a keyword "pump" and it came back with a result of 15.



To view these items, you click on the number in red to display them.

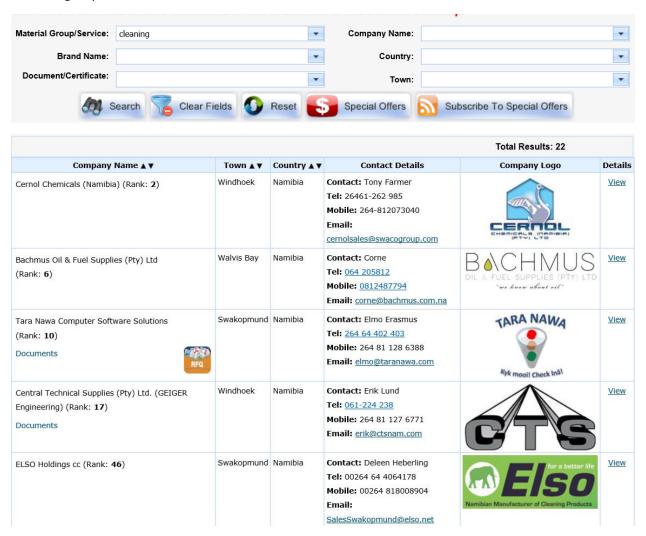


You can use multiple keywords in your search as well, for example I have now searched for bearing, pump, chemical and steel as my items of interest for Dundee Precious Metals Tsumeb. The following result was then returned.



By linking your profile to material groups/services any visitor on the website will be able to find you on our Business Directory. Please note that your profile will only be displayed on the Business Directory if you have an active paid registration. The minimum paid registration is R100 per month.

In the example below "cleaning" was used as a keyword. Earlier we linked Tara Nawa's profile to "Cleaning and Sanitation". All company profiles where the keyword "cleaning" was matched with their material groups/services will now be listed.



The list will be sorted by the company's rank. A rank is determined by the number of paid registration days, the more paid registration days you have the better your rank will be.