WebPortunities

Supply Chain Solutions

Do you need:

- *To reduce your operating costs and supply chain risk ?*
- *To develop a sustainable best cost supplier base ?*
- *Uniform procurement work practices ?*
- *Automated supplier tender or RFx response evaluation ?*
- *Real time visibility of all open and outstanding orders ?*
- *Automatic expediting of outstanding orders and RFx ?*
- *To make it simpler for your suppliers ?*

Enhance your existing ERP and procurement systems!

Quick identification of business risks or opportunities, for example:

- Excess/over ordering.
- Purchase order changes.
- Overdue purchase orders.
- Abnormal price movements.
- Cost/Benefit analysis of supply contracts.
- Assessment of alternative procurement strategies.
- Deviations in lead times requiring extra safety stocks.

NO per-user licensing!

Unlimited number of users across your business unit!

Easy implementation and training!
Standard install is 12 days!

Rapid and significant return on investment (Typically 6 - 8 weeks)

Summary of Benefits

REDUCE Workload: Our current clients are achieving up to 80% reduction in procurement workload (procurement/sourcing cycle time) due to reduced evaluation time, automated supplier response and performance analysis. A high level evaluation of up to a million tender lines can be done in less than 5 minutes!

COST Savings: Buyers are achieving savings of up to 65% on the cost of goods or services due to the introduction of maximum competition as unlimited suppliers have access to buyer requirements on the web.

MARKET Intelligence: Superior market intelligence gained through dynamic, ongoing measurement of price competitiveness controls the rate of price increases.

REAL TIME Visibility: Integration with your existing systems, providing instant visibility to open requisitions and RFx, stock items, automatic expediting and comprehensive supply chain reporting.

AUTOMATED Evaluation: Your suppliers submit quotes and tenders via their own portal access where you are able to compare prices using our integrated compiler which automatically sorts all quotes for your review and award.

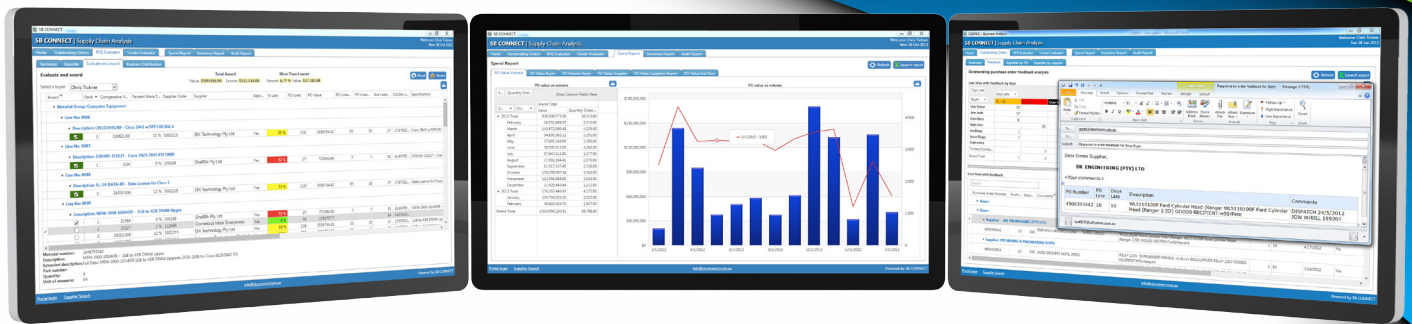**MANAGE Contracts:** Seamless contract management. (Price adjustments and renewals).

SUPPLIER Performance: Fully automated, web based supplier management, enabling real time supplier performance analysis. Also available for suppliers to view, resulting in dramatically improved performance.

AUDITING: Pro-active internal audit capability via comprehensive reporting (including tender/procurement/contract audit reports), providing an "Always Visible" buyer performance analysis.

SALES Revenue: Redundant and surplus stock automatically identified and easily published to portal for disposal, where anyone can bid on your "For Sale" items.

SUPPLIERS: Availability of an extensive electronic vendor/supplier database to broaden your supply chain options.

Significantly enhanced business decision making capability!

Instant Supply Chain visibility

e-procurement and e-tendering

Business Analysis for any industry

Summary of system functionality

- Comprehensive set of supply chain reports.

  - Procurement and Inventory Analysis from all conceivable angles.

  - Internal audit reporting focusing predominately on "over expenditure".

  - Cost of placing purchase orders and the cost of holding inventory (parameter based).

  - Savings report by buyer.

  - Outstanding orders with age analysis.

- Fully automated and web based RFQ, RFI, RFP and formal tender functionality, including evaluation and scenario management. Also including automated creation and population of all required documents for all Tender/RFQ/Contract (SBD's and MBD's).

- Automated publication of purchase orders to business portal where suppliers can download it, maintain real time visibility to manage all their orders and provide direct feedback to each buyer through the portal.

- Automated outstanding purchase order and RFQ expediting functionality. Providing the ability to expedite outstanding orders/RFQ's to any or all suppliers.

- Automated market surveillance to check competitiveness of current contract prices on a continuous basis.

- Automated and dynamic buyer and supplier performance analysis accessible online by suppliers.

- Online supplier catalogue (contract items).

- Automated contract management (price changes, renewals).

- Comprehensive electronic vendor/supplier database, including catalogues, brochures, linked to product/service categories (UNSPSC – United Nations Standard Product & Services Classification), brand names and other relevant documents required by the buyer.

Our aim is to help you reduce costs and improve the efficiency/effectiveness of your supply chain.

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Connecting Buyers and Suppliers