



10 May 2010

**To: All Hangana Suppliers and Potential Suppliers**

**Invitation to tender for all procurement requirements using HANGANA's online tendering/quotation system**

**Closing date/time for Immediate.xls items: None, unless specified in the "Closing Date" column of the file.**

**Closing date/time for Longterm.xls items: 16 July 2010 at 12H00**

Our web based tendering system, implemented in partnership with **Tara Nawa Computer Software Solutions** ([www.webportunities.net](http://www.webportunities.net)) has been in use by HANGANA already since November 2008. However, due to some internal matters, the system has been dormant since about June 2009. The system has now been re-activated and you are hereby invited to submit tenders/quotations for all our procurement requirements as contained in the "Immediate.xls" and "Longterm.xls" files on the [www.webportunities.net](http://www.webportunities.net) website.

Reg. No. 06/01207/07

Hangana Seafood (Pty) Ltd

Fish Processors &

Exporters

Post Office Box 26

Walvis Bay • NAMIBIA

Tel (+264 064) 218 400

Fax (+264 064) 218 480

Website:

[www.hangana.com](http://www.hangana.com)

**The following are some key aspects to note:**

1. Unrestricted tendering opportunities to all interested suppliers, accessible 24 hours, 7 days a week.
2. Existing HANGANA policies and procedures remain in place and will be followed while using the new tendering system.
3. **Existing price agreements/contracts will be honoured, but the relevant suppliers are requested to re-submit prices via the website as we want to use a uniform system to handle tenders and manage price agreements/contracts in future.**
4. Quotes/tenders received will be confidential and will not be visible to other suppliers or other buyer organisations that may use this same system.
5. There will be a quicker turnaround time for evaluation and response on tenders.
6. There will be process cost savings to all involved, including a reduction in marketing and travel cost for suppliers and potential suppliers.
7. **Registration with HANGANA on the website is free of charge until 9 July 2010. Thereafter suppliers will be responsible for their own registration fee. We believe that the benefits available for registered suppliers by far outweigh the cost of registration. Click the following link to read about benefits for registered suppliers.**  
<http://www.webportunities.net/benefits.aspx> **Alternatively, copy and paste this link into your web browsers address bar and press enter.**

Click the link below to start the registration process on the website. Alternatively, copy and paste the link below into your web browser's address bar and press enter.

<http://www.webportunities.net/login.aspx>

You may contact the number below should you require assistance on the website.  
Tel, Namibia: +264 64 402 403

Alternatively you can request help via the "Contact Us" page on the website.

We look forward to receiving your tenders via [webportunities.net](http://webportunities.net).

Sincerely

Colin Lucian Izaaks | Manager Procurement | **Hangana Seafood (Pty) Ltd** | Tel: +264 64 218 400 | Fax:  
+264 64 218 475 | Ben Amathila Avenue No. 19, Walvis Bay, Namibia | P.O Box 26, Walvis Bay, Namibia  
| [colin.izaaks@olfitra.com.na](mailto:colin.izaaks@olfitra.com.na) | [www.hangana.com](http://www.hangana.com)