

16 December 2010 The closing date of this tender has now been extended to 14 January 2011, at 12H00.

2 November 2010

## To: Langer Heinrich Suppliers and all other Potential Suppliers

## Invitation to tender for stock items via Tara Nawa's website - Longterm.xls file on <u>www.webportunities.net</u> Closing Date/Time: 17 December 2010 at 12H00 Price Agreement Commencing Date: 1 February 2011 Duration: 12 months

We are now in the process of renewing contracts or price agreements for all our stock items. You are invited to submit tenders for all stock item categories as displayed on the website, by the date/time stated above. You will need to register on the website to download/upload this tender. Tenders submitted via other means will be ignored. Note that registration with Langer Heinrich on the website is at no cost.

Please note that even in the case of proprietary items, you are requested to submit your prices via the website. That will enable us to move all tender/contract data to a single system where it can be managed efficiently in a fully paperless, transparent and auditable environment.

If you need clarification on any commercial matters, you may contact Sharon Le Hanie on Tel: 064 4106239, eMail:sharon.lehanie@lhupl.com , or you can contact me on my contact details below.

For assistance on the website at <u>www.webportunities.net</u>, send an email via the Contact Us web page on the website or call:

Elmo Erasmus Cell: +27 (0)82 492 4946 Cell: +264 (0)81 128 6388 Tel: +264 (0)64 402 403

We look forward to your positive response and an amicable business relationship in the future.

Yours faithfully,

Leonhard Hinterholzer

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