

28 October 2011

To: Foskor, Richards Bay Suppliers and all other Potential Suppliers

Invitation to tender on the following stock items to be put on Supplier Held Agreement/Contract

You are invited to tender for stock items but more specifically for the following Material Groups:

Material group	Item Description
Cooling Towers/Cooling Towers S	Drift Eliminators
Steel	Steel
Piping	Steel Pipes - only
Seal	Gaskets - only
Consumables	Consumables
Tool	Tools
Belting & access	Idler Frames
Hoses	Hoses
Valves	Only; Saunders valves & spares
Filter	item no. 0460202083 -Wheel Castor Xpr 8-470-00010-K Prayon Filter

Closing date/time: 22 November 2011, at 12H00

Duration: 12 months

Details are contained in the Longterm.xls file on the www.webportunities.net website. **Note that your tender(s) must be submitted via this website as emailed or faxed tenders will not be accepted.** For easy location of the items for which tenders are required, filter column "D" under the "Longterm. Xls file for the relevant Material Group.

Foskor reserves the right to reject or accept any request received and has the right to withdraw any of the above at its own discretion.

Please note that your "Price Expiry Date" in the "Longterm.xls" file must be equal or greater than 15th of January 2012. These material groups items will be awarded as a Supplier held Agreement. (Steel Tenderers, steel price adjustments will be reviewed quarterly, if there are any prices prior to the review date, they will be paid retrospectively)

Daily purchase requirements

You are requested to view and submit quotes for our daily purchase requirements as contained in the Immediate.xls file on www.webportunities.net.

Vendor Application Form – Profiles.xls on www.webportunities.net

Our Vendor Application Form is now displayed on the website (Profiles.xls) to enable new suppliers to submit their company details and to speed up the process of getting you on Foskor's vendor database. Please complete and submit this form via the website as soon as possible. Existing Foskor suppliers may also use this form to update information, especially email addresses and other contact details.



Please contact: should you wish to clarify any matters.
Procurement Tara Nawa - Tony du Preez at 035 902 3388
Superintendent Tender and Contracts – Sithembiso Mthiyane at 035 902 3386
Divisional Procurement Manager – Nonhlanhla Gumbi at 035 902 3105

Please contact Elmo Erasmus of Tara Nawa, should you require any assistance with registration on the website, or the completion/submission of your quotes/tenders via the website. His contact details are as follows:

Elmo Erasmus
Cell, South Africa: +27 (0)82 492 4946
Cell, Namibia: +264 (0)81 128 6388
Tel, Namibia: +264 64 402 403
Tara Nawa Computer Software Solutions

Nonhlanhla Gumbi

A handwritten signature in black ink, appearing to be "NG", followed by a horizontal line and the date "501019".

Divisional Procurement manager
Procurement and Warehousing

Sithembiso Mthiyane

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Superintendent Contracts and Tenders

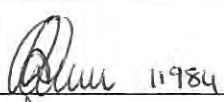
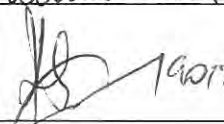
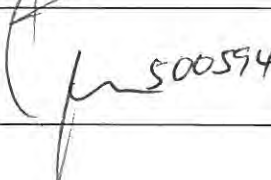
Tony du Preez

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Analyst Procurement Systems

SCOPE OF WORK FOR SUPPLIER HELD STOCK

Approval

NAME	TITLE	SIGNATURE	DATE
W. Ellis	Acting Warehouse Superintendent	 11984	20/10/2011
M. Ali	SHREQ Manager	 16013	20/10/2011
N. Gumbi	Procurement Manager	 500594	20/10/2011

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1 Legislation, Standards and Codes of Practice

The latest revisions or amendments of the listed codes and specification are applicable to this contract:

Number	Title / Description	Revision
Act 85 of 1993	Occupational Health and Safety Act	Latest
ISO 9000	Quality System Series	Latest
ISO 14001	Environmental Management Systems	Latest
OSHAS 18000	Safety Managements	Latest
SABS 1200	All relevant specifications	Latest
Act 93 of 2001	Transportation Of Dangerous Goods And Substances By Road	Latest

All work listed in this scope of work shall be completed in accordance with the specifications and codes as listed above. It is the responsibility of the Tenderer to be in possession of the latest standards and codes as listed above in the execution of this project.

2 Foskor Specifications

All work listed in this scope of work shall be completed in accordance with the specifications listed below.

Number	Title / Description	Revision
SABS 1200	All relevant specifications	Latest

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- Turnaround time as from order faxed / phoned to be no longer than 4 hours on a 24 hours / 7 days / 365 day's per year basis.
 - Site access documentation to be renewed in time to ensure availability at all times.
 - Require only one invoice as per end of month.
 - The successful tenderer to take over all Foskop Stock.
 - The Stock to be kept at the successful tenderer's premises in Richards Bay, Empangeni or Durban.
 - All replacement Stock to be as per Bill of Quantity specs.
 - Any non-stock item, pertaining to the stock (Direct order) ordered more than three times in the year should be reported to the Warehouse Superintendent to make it a stock item.

Annexure A: List of required Stock, Foskop item no, Description, and usages.
Items to be priced delivered to Foskop Richards Bay.

The stock list is not exhausted and additional items can be added should it become necessary

All items supplied to Foskop Richards Bay have to be marked with Foskop Item No. and Purchase order number.

END OF SCOPE OF WORK